VIRGINIA DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

Partners for Better Communities

Industrial Revitalization Fund (IRF)
How to Apply Workshop

Workshop Agenda

- Introductions

- IRF qualifications

- IRF background

- Funding priorities

- Our timeline

- The application

- Questions?

IRF Qualifications

Eligible for local governments.

- Cities , Counties, Towns.

- Regional or local IDAs and EDAs.

- For funding to reach private developers, it must be in the form of a loan.

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IRF Qualifications

It's for redevelopment.

Acquisition or demolition will be funded <u>only</u> with a market-based plan and commitment for redevelopment.

Hotel Norton

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IRF Qualifications

Hotel Norton

"Industrial" means more than industrial.

Industrial...commercial... any large-scale non-residential

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IRF Qualifications

Blackstone

It's for physical activities.

Assessments, feasibility studies, and engineering studies are fundable <u>only</u> as part of a *comprehensive redevelopment funding* request.

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IRF Qualifications

A 100% match is required on IRF

$500,00O
+ $500,000 (at least a 1:1 match)
a ready project can start.

Project funds already invested--from July 1, 2010 to the present--count toward the match, but are not reimbursable.

Norfolk

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IRF Qualifications

The maximum grant is $500,000

Administration is capped at 5% of grant and 5% of the match.

Payment will be on a reimbursable basis,
for costs incurred or invoiced.

IRF Qualifications

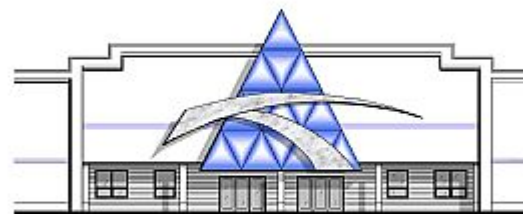Project alignment with regional or local vision and its strategies

Impacts reach beyond the building

→ block   → neighborhood   → town   → region

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IRF Qualifications

No structural efforts alone will have an impact.

Identify the **end use** and its role within the regional or local economic strategy.

IRF background

- Distressed Communities Sub-Committee of the Governor McDonnell's Commission on Economic Development and Job Creation

- Funded with $3,000,000 in 2012

- AVAILABLE FUNDING:
  - 2013 - $1,000,000
  - 2014 - $2,000,000

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IRF background

2012 IRF Grant Offers

City of Danville	*321 Craighead Warehouse*	$600,000
City of Galax	*Sawyers Furniture Site*	$382,200
Industrial Development Authority of Halifax County	*Burlington Plant*	$50,000
Town of Marion	*1908 Schoolhouse*	$600,000
City of Richmond	*Leigh Street Armory*	$600,000
Town of Wytheville	*George Wythe Hotel*	$600,000

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Funding priorities

- Clear relationship to local or regional **strategy**

- High degree of **blight** and deterioration

- Project **readiness** with a clear end use

- Economic **impact** of end use

- High degree of economic **distress**

Funding priorities: Scoring

Relationship to Economic Development Strategy	20%
Project Identification and Description	20%
Readiness, End Use Plans and Impact	30%
Distress Factor	20%
Match Demonstration	10%
TOTAL	100%

And yes, there is extra credit…

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Funding priorities: Scoring

Up to 5 extra points are available—one each for:

- A significant **regional focus** -- revenue sharing agreement or projects cited in a formal regional economic development plan.

- Eligibility for local real property tax abatement (§58.1-3221) or other **local incentives** to encourage property re/investment.

- Location in an **Enterprise Zone** and ability to qualify for the state and local incentives

- Location in a **special district,** including Designated Main Street Community status; a local, state or federal historic district; a redevelopment or blight removal district; a Technology Zone; or other similar district.

- Location in a current **CDBG project area.**

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Our timeline

- Now   Revised Program Design available at
  www.dhcd.virginia.gov/irf; Application open (CAMS)

- Aug. 9, 10, 14   How to Apply

- **Sept. 26, 2012   Applications Due**

- Oct. 2012   Application Review

- Dec. 2012   Grant Announcement

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Application Tips

- Read the program design and the full application first.

- **Distress levels** are <u>pre-scored</u> in an appendix at the back of both the program design and the application packet.

- **Application through CAMS - Centralized Application & Management System**
  - **A web-based portal to improve processes and data quality**

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CAMS SYSTEM LINK
Applications and Registration

HOME | BUILDING CODES | HOUSING | BUSINESS | COMMUNITY | REGIONS AT WORK | C L G | RESOURCES

2012 GOVERNOR'S HOUSING CONFERENCE

EMBRACING NEW VISIONS FOR HOUSING AND VIBRANT COMMUNITIES

Roanoke, VA | November 14-16, 2012

SEARCH DHCD

Search DHCD

DHCD QUICK MENU

COMPLETE PROGRAM LIST

ABOUT DHCD

BOARDS AND COMMISSIONS

JOB OPPORTUNITIES

LOOKING FOR RENTAL HOUSING?

PRIVATE ACTIVITY BONDS

CALENDAR OF EVENTS

MOST READ CONTENT

- Community Development Block Grant (CDBG)
- Community Development Block Grant (CDBG) Community Economic Development Fund (CED)
- Community Development Block Grant (CDBG) Planning Grant
- Community Development Block Grant (CDBG) Competitive Grants
- Community Development Block Grant (CDBG) Construction-Ready

VIDA- Testimonial

Virginia Main Street

Grantee Spotlight

The Virginia Department of Housing and Community Development (DHCD) has developed agency strategic

CAMS Organization Registration

Your organization must register in order to access funding through DHCD. Please note that DHCD does not provide direct assistance to individuals. Only one profile per organization is allowed.

Organization Primary Profile Manager/Contact

The profile manager below will be responsible for receiving profile notifications and will be required to keep the profile up to date.

*First Name: [   ] *Last Name: [   ]

*Contact Title: [   ] Cell Number: [   ] - [   ] - [   ]

*Contact Phone: [   ] - [   ] - [   ] Extension: [   ]

*Contact Email: [   ]

Organizational Information

*Organization Name: [   ] *Street Address: [   ]

Address Line 2: [   ]

*City: [   ] *ZIP Code: [   ] - [   ] Whats my +4?

☐ Check this box if the organization address listed above is the mailing address.

Mailing Address: [   ] Address Line 2: [   ]

City: [   ] ZIP Code: [   ] - [   ] Whats my +4?

*Phone Number: [   ] - [   ] - [   ] FAX Number: [   ] - [   ] - [   ]

*DUNS Number: [   ] *FEIN: [   ]

CAMS User Guide

The CAMS or *Centralized Application and Management System* User Guide is designed as a complete reference tool. The individual documents will be updated to correlate to system updates and feedback from the customer and applicant population.

You may also find the FAQ to be a helpful resource tool. If you have questions or comments about this guide, please contact us.

Table of Contents

Profile   Search Programs   Downloads   Apply   Application Status   View And Manage Projects   User Guide

Program Search

By Program Name: | Industrial Revitalization Fund - 2013 - Industrial Revitalization Fund | ⌄ | Go

By Eligible Organization Type: ☐ CHDO ☐ Developer ☐ Housing Authority ☐ Localities ☐ Nonprofit Organization ☐ Planning District Commission   Go

By Activity Type: ☐ Community Development ☐ Economic Development ☐ Homeless Service ☐ Housing ☐ Infrastructure   Go

Following search results displays all available programs. Some programs may not be available to all organization types.

1 Results	1	Page 1 of 1

Industrial Revitalization Fund

The program is meant to leverage local and private resources to achieve market-driven redevelopment of industrial and commercial structures, creating a catalyst for long-term employment opportunities and ongoing physical and economic revitalization. Remnants of past economic vibrancy and local economies in transition, eligible structures are no longer suited for their former purpose, and in their current deteriorated condition, stand as a significant deterrent for future economic opportunity in the surrounding area and region.

To speak with someone about the program, contact Community Development Policy Analyst Keith Sherrill at keith.sherrill@dhcd.virginia.gov or (804) 371-7055, or Doug Jackson at douglas.jackson@dhcd.virginia.gov or (276) 780-3244.

More information can be found at: http://www.dhcd.virginia.gov/irf

Application Start Date: 7/26/2012   End Date: **9/26/2012**

Eligible Organization Type: Localities, Nonprofit Organization

Eligible Activity Type: Community Development, Economic Development, Infrastructure

Additional Information: IRF Program Design, IRF Request for Proposals

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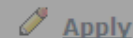
Apply Application

Find a Program: [Homeless Prevention Program - Homeless Prevention Program 2012-13 ▼]   [Go]

1 Results	1	Page 1 of 1

Homeless Prevention Program 2012-13   ✏ **Apply**

The Homeless Prevention P~~~~~~ram replaces the
Homeless Intervention Prog~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~mited assistance to
households who, but for th~~~~~~~~~~~~~~~~~~~~~~

DHCD anticipates allocating~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~etitive application process.
This funding is allocated on~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~nd year based on
performance, compliance, a~~~~~~~~~~~~~~

DHCD anticipates grantee a~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~need as identified in
proposals submitted to DH~~~~~~~~~~~~~~~

DHCD's goal is to provide fu~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~an eligible service area.
The intent of HPP is to prov~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~o award more than one
grantee per Continuum of C~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ay make some exceptions
where necessary.

Application ID:	2603162012102722
Project Name:	

[Continue]   [Cancel]

DHCD is offering "How to Apply" workshops for prospective grantees. The workshops will review program parameters, application requirements, and
the electronic application system. While it is not mandatory, it is highly recommended that all applicants attend.

The "How to Apply" in-person workshops will be held as follows:

Roanoke, Monday, March 19, 2012   1:00pm to 3:00pm

Richmond, Tuesday, March 20, 2012   10:30am to 12:30pm

Applicants must go to https://dmz1.dhcd.virginia.gov/DHCDEvents/default.aspx to register for the workshops by Friday, March 16, 2012. Workshop
details including location information will be provided to registered attendees.

Local intranet   100%

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Application Submission

Application ID: 3007062012125835
Application Start Date: 07/05/2012

Project Name: KWS 7.6.12 Test App
Application End Date: 09/12/2012

Program Name: Appalachian Regional Commission Area Development

| Project Information | Project Budget | Narrative Information | Attachments | Additional Information |

Project Information   You must click the "Save" button below to save the info you enter in the page!

Organization Name*: Impact Makers

Project Primary Contact ?

First Name*: [   ]   Last Name*: [   ]

Title*: [   ]   Email*: [   ]

Work Phone*: [   ] - [   ] - [   ]

Place of Primary Performance ?

Address*: [   ]   Zip Code*: [   ] - [   ]   Whats my +4?

City/County*: [   ]

Primary Service Area* ?

Please select ALL localities that will be in your project's primary service area. Only one County, City or Town must be selected to save this page. Select the Add/Edit li
Selections will display below the County, City and Town sections. When selecting a County, it is not necessary to also select a Town that lies within that county. Cons
information for this program for additional information.

County: ✏ **Add/Edit County**   City: ✏ **Add/Edit City**   Town: ✏ **Add/Edit Town**
No County Selected.   No City Selected.   No Town Selected.

[Save]

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| 👤 Profile | 🔍 Search Programs | 🗄 Downloads | ⊕ Apply | 🕐 Application Status | 📝 View And Manage Projects | 📋 User Guide |

Application Submission   🖶 Print

Application ID: 3307182012124924   Project Name: Keith IRF Test   Program Name: Industrial Revitalization Fund
Application Start Date: 07/26/2012   Application End Date: 09/26/2012

| **Project Information** | **Project Budget** | **Narrative Information** | **Attachments** | **Additional Information** |

Project Budget Information   You must click the "Save" button below to save the info you enter in the page!

Please enter your Total Request: $ `0.00`

Cost/Activity Category			DHCD Request	Other Funding	Total
⊞ **Administration**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Clearance and Demolition**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Building Construction/Renovation**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Sewer/Storm Drainage**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Water**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Streets**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Flood Drainage Facilities**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
⊞ **Other**	✏ Add	✖ Delete	$0.00	$0.00	$0.00
TOTAL			$0.00	$0.00	$0.00

Budget Narrative:

[   ]

Save

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Done   🖳 Local intranet   🔍 ▾   🔍 100% ▾

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Application Submission

🖨 Print

Application ID: 3307182012124924

Application Start Date: 07/26/2012

Project Name: Keith IRF Test

Application End Date: 09/26/2012

Program Name: Industrial Revitalization Fund

| Project Information | Project Budget | **Narrative Information** | Attachments | Additional Information |

Please answer following questions: **You must click the "Save" button below to save the info you enter in the page!**

1.

Property Identification

Discuss the rationale for selection of the targeted property versus other vacant and deteriorated properties in the locality.

NA

2.

Discuss the impact of the property in its current condition on investment and job creation in the blocks/area surrounding it.

Save

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Application Submission

🖨 **Print**

Application ID: 3307182012124924   Project Name: Keith IRF Test   Program Name: Industrial Revitalization Fund
Application Start Date: 07/26/2012   Application End Date: 09/26/2012

Project Information | **Project Budget** | **Narrative Information** | **Attachments** | **Additional Information**

Please submit/upload following required documents: **You must click the "Save" button below to save the info you enter in the page!**

UPLOAD ATTACHMENTS INSTRUCTION:
A resolution must be prepared and passed by the governing body of the locality authorizing the application for Industrial Revitalization Funds for the specific property (address will be sufficient) and documenting matching funds with the dollar amounts from the locality and other sources. Include a copy as Attachment A.

Local Assurances and Authorization. Please complete as indicated. The Chief Administrative Officer for the locality must sign to certify that the information in this application is accurate and correct. Include a copy as Attachment B.

Property Description Sheet(s)
Please complete one sheet per structure to be addressed using the IRF. Please be as quantitative and specific as possible. Please define any terms used by the jurisdiction for classifying the structure's physical condition ("substandard" or other such terms). A strong application will provide a clear idea of the physical need for IRF resources. Please see the "Eligible Properties" section of the Program Design for information on multi-property projects. Scattered site projects are ineligible.

Include no more than 9 images of each subject property as Attachment D. Please label the images with the address of the structure. Be sure to include images showing the following:
a. Façade, and every other face that shows deterioration (no more than 5 images).
b. Interior (no more than 2 images).
c. Situation shot to show the structure in the context of the property or within a block or street front (no more than 2 images).

Maps
Please include the following maps. Each map should clearly identify: locality boundaries; major streets; highways (label) and the targeted property. Please use GIS where available. The maps should be labeled as Attachment E.

a. Base map outlining any or all of the following in which the targeted property is located:
Revenue Sharing Area; State Enterprise Zone; Technology Zone; Designated Virginia Main Street district; Local Redevelopment or Conservation District (Code of Virginia Sec. 36-49 & 36-49.1); National, State, or Local Historic District; Local Spot Blight Removal Plan (Code of Virginia Sec. 36-49.1:1); Volume II Section 105.0 of the Virginia Uniform Statewide Building Code Enforcement Area (under Code of Virginia Sec. 36-105). Please outline and explain any other type of designated area or district.

b. Zoning map, or land use map if the locality does not have zoning.

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Application Submission

🖨 **Print**

Application ID: 3307182012124924   Project Name: Keith IRF Test   Program Name: Industrial Revitalization Fund
Application Start Date: 07/26/2012   Application End Date: 09/26/2012

| Project Information | Project Budget | Narrative Information | **Attachments** | Additional Information |

Please submit/upload following required documents: **You must click the "Save" button below to save the info you enter in the page!**

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b. Zoning map, or land use map if the locality does not have zoning.

Resolution
✔ **IRF-RFP725201233750.docx**   ✖**Remove**
Local Assurances and Authorization
[   ] [Browse...]

Property Description Sheet(s)
(to get the template file by clicking **HERE**)
[   ] [Browse...]

Photographs
[   ] [Browse...]

Maps
[   ] [Browse...]

Economic Development Plans or Strategies
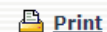[   ] [Browse...]

[Save]

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Local intranet   🔍 100%

Application Submission

Application ID: 3307182012124924   Project Name: Keith IRF Test   Program Name: Industrial Revitalization Fund

Application Start Date: 07/26/2012   Application End Date: 09/26/2012

| Project Information | Project Budget | Narrative Information | Attachments | **Additional Information** |

Enter optional comments regarding your application in the space below:

You must click the "Save" button below to save the info you enter in the page!

[Save]

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Application Status

Incomplete Applications: ?

Application ID ?   **Project Name** ?   **Withdraw** ?

Application ID	Project Name	Program Name	Updated		
3007062012125835	KWS 7.6.12 Test App	ARC Area Development	7/6/2012	Edit	Withdraw
3307182012124924	Keith IRF Test	Industrial Revitalization Fund	7/25/2012	Edit	Withdraw

Pending Applications: ?
No Applications Found!

In Progress Applications: ?
No Applications Found!

Approved Applications: ?
No Applications Found!

Denied Applications: ?
No Applications Found!

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